

What our Customers are Saying...



Patrick Steel
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“We have now been using Teledyne ISCO equipment for over 10 years. The oldest machine is still working despite these years of abuse (probably to the annoyance of Teledyne) but this is a reflection on their robustness.”

What problem did you need to solve?

As an academic group working in synthetic methodology and chemical biology we need to purify compounds with a great variety of physical parameters. Moreover the throughput of people through the lab is large so any system has to be robust, simple to learn and use and easy to maintain.

How was the problem addressed?

We have now been using Teledyne ISCO equipment in this regard for over 10 years and it has largely met those goal. The oldest machine is still working despite these years of abuse (probably to the annoyance of Teledyne ISCO) but a reflection on their robustness.

How did you find working with Teledyne ISCO?

We have been fortunate in having a rep (Nic Brown) who is locally based and always willing to come in and help trouble shoot problems and, most importantly, provide additional training sessions as and when needed. This has helped keep our instruments running smoothly despite a large, varied and often inexperienced user community and a relatively restricted budget. In the latter regard whilst the cost of the cartridges is not cheap the academic discount scheme has been a major help in justifying the move to automated chromatography.



How have you benefited from the process?

We have greater throughput than we used to. Although if you saw it you might not believe it we have a far cleaner lab than we used to when we used glass columns. We also probably use less solvent so this has both an economic and environmental benefit. Finally, the students like the system and leave the lab better equipped to enter industry where these technologies are now the default.

What would you say if you were recommending us to another company?

Dealing with Nic has been a pleasure there is always a willingness to help find an effective and affordable solution—whether technical, mechanical, or economical etc.

How can we
Help You ?

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